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PHILLIP FORD
PURCHASING SERVICES

AWARD RECOMMENDATION

BID: SWA 12-07/PF LUBRICANTS

DATE: November 4, 2011

BUYER: Phillip Ford

BID MAILED: 10/12/11 PF
 PRE-BID CONF.: N/A
 ADDENDUMS: N/A
 BID OPENED: 11/04/11 PF
 DEPT. EVAL: 11/17/11 MM

EVALUATION REC'D: 11/17/11 PF
 POSTING APPROVED: 11/21/11 PF/MK
 TIME BID POSTED: 11/ /11 PF
 TIME BID REMOVED: 11/ /11 PF

TERM: from 12/1/2011 thru 11/30/2012

Item / BIDDER	Flamingo Oil	Burck Oil CO	Tropic Oil CO	Palmdale Oil
LOT 1 - Engine Oil				
Product Name	Performance Plus		Mobil Fleet 15W40	Total Rubia TIR 7900
Group 1A	1. SAE 15W40 \$7.73 / \$92,760 2. SAE 15W40 \$447.15 / \$8,943	No Bid No Bid	\$7.64 / \$91,680 \$8.09 / \$8,899	\$7.72 / \$92,640 \$446.60 / \$8,932
Group 1A Total	\$101,703 (2)	No Bid	\$ 100,579 (2)	\$101,572 (2)
Product Name	America's Choice	America's Choice XHD-7 HDD 15W40		
Group 1B	1. SAE 15W40 Re-Refined bulk \$7.73 / \$92,760 2. SAE 15W40 Re-Refined 55 gal \$447.15 / \$8,943	\$7.33 / \$87,960 \$403.15 / \$8,063	No Bid No Bid	No Bid No Bid
Group 1B Total	\$101,703 (1S)	\$96,023 (1P)	No Bid	No Bid
LOT 2 - Hydraulic Oil				
Product Name	Coastal Premium			Total Azolla ZS
Group 2A	1. HO AW68 bulk \$6.60 / \$79,200 2. HO AW68 55 gal \$382.25 / \$7,645 3. HO AW100 bulk \$6.95 / \$695 4. HO AW100 55 gal \$404.25 / \$2,021.25	No Bid No Bid No Bid No Bid	\$6.47 / \$77,640 \$380.05 / \$7,601 \$6.97 / \$697	\$5.99 / \$71,880 \$351.45 / \$7,029 \$8.53 / \$853 \$469.15 / \$2,345.75
Group 2A Total	\$ 89,561.25 (2)	No Bid	\$87,975.75 (4)	\$82,107.75 (2)

AWARD RECOMMENDATION

Product Name	Item / BIDDER	Flamingo Oil	Burck Oil CO	Tropic Oil CO	Palmdale Oil
		America's Choice	AC AW Hydraulic Oil		
Group 2B	1. HO AW68 Re-Refined bulk	\$6.43 / \$ 77,160	\$6.11 / \$73,320	No Bid	No Bid
	2. HO AW68 Re-Refined 55 gal	\$375.65 / \$7,513	\$336.05 / \$6,721	No Bid	No Bid
	3. HO AW100 Re-Refined bulk	\$6.93 / \$693	\$9.325 / \$932.50	No Bid	No Bid
	4. HO AW100 Re-Refined 55 gal	\$381.15 / \$1,905.75	\$512.88 / \$2,564.40	No Bid	No Bid
Group 2B Total		\$ 87,271.75 (1S)	\$ 83,537.90 (1P)	No Bid	No Bid
LOT 3 - Universal Tractor Fluid					
Product Name		Coastal Multitrac		Conoco Phillips Powertran	Total Dynatrans MP
Group 3A	1. Tractor Fluid	\$7.38 / \$14,760	No Bid	\$7.42 / \$14,840	\$7.13 / \$14,260
	2. Tractor Fluid	\$422.40 / \$14,784	No Bid	\$430.10 / \$15,053.50	\$414.15 / \$14,495.25
Group 3A Total		\$29,544 (2)	No Bid	\$29,893.50 (2)	\$28,755.25 (2)
Product Name		America's Choice UTF	AC Universal TRactor		
Group 3B	1. Tractor Fluid Re-Refined bulk	\$7.60 / \$15,200	\$6.88 / \$13,760	No Bid	No Bid
	2. Tractor Fluid Re-Refined 55 gal	\$434.50 / \$15,207.50	\$378.40 / \$13,244	No Bid	No Bid
Group 3B Total		\$30,407.50 (1S)	\$27,004 (1P)	No Bid	No Bid
LOT 4 - Grease					
Product Name		Shell Gadus 3V460XD	Chemtool HDLC EP-2	CP Megaplex XD 5	Total Multis Complex
Group 4A	1. 400 lb Drums	\$1,415.21 / \$28,304.20	\$899.50 / \$17,990	\$976 / \$19,520	\$890.53 / \$17,810.60
	2. 120 lb Kegs	\$406.38 / \$26,414.70	\$269.85 / \$17,540.25	\$302.40 / \$19,656	\$269.99 / \$17,549.35
	3. 14 oz Tubes	\$3,455 / \$8,637.5	\$2.55 / \$6,375	\$2.66 / \$6,650	\$2.26 / \$5,650
Group 4A Total		\$63,356.40	\$41,905.25	\$45,826	\$ 41,009.95
Product Name		Coastal A/P Grease	Lubriplate LTR - 2	CP Megaplex XD 5	Total Multis EPNA # 2
Group 4B	1. 14 oz Tubes	\$2.04 / \$2,040	\$2.35 / \$2,350	\$2.66 / \$2,660	\$1.78 / \$1,780
Lot 4B Total		\$ 2,040	\$ 2,350	\$2,660	\$1,780
Lot 4 (A-B) Total		\$65,396.40 (2)	\$44,255.25 (1S)	\$48,486 (2)	\$42,789.95 (1P)

AWARD RECOMMENDATION

	Item / BIDDER	Flamingo Oil	Burck Oil CO	Tropic Oil CO	Palmdale Oil
LOT 5: Antifreeze-Coolant					
Product Name		Prime	Kost Universal 50/50	Mobile Permazone	Total Classic Coolant 50-50
1	1. 50/50 mix 55 gal Drums	\$359.22 / \$23,349.30	\$270.05 / \$17,553.25	\$270.60 / \$17,589	\$329.45 / \$21,414.25
Lot 5 Total		\$23,349.30 (2)	\$17,553.25 (1P)	\$17,589 (1S)	\$21,414.25
LOT 6: Automatic Transmission Fluid					
Product Name		Shell S2 ATF A389	PetroCanada ATF D3M	Shell Donax TA 389	Total Fluid NA H3
1	1. Transmission Fluid 55 gal Drums	\$650 / \$6,250	\$562.50 / \$14,062.50	\$611.05 / \$15,276.25	\$431.20 / \$10,780
Lot 6 Total		\$16,250	\$14,062.50 (1P)	\$15,276.25 (1S)	\$10,780 (6)
Lot 7: Texaco Regal					
Product Name		Shell Morlina S2 BA100	Lubriplate HO=2A	CP Turbine Oil 100	Total Cirkan RO
1	1. R & O 100 Oil 55 gal Drums	\$720 / \$18,000	\$512.88 / \$12,822	\$458.15 / \$11,453.75	\$408.10 / \$10,202.50
Lot 7 Total		\$18,000 (2)	\$12,822 (2)	\$11,453.75 (1S)	\$10,202.50 (1P)
Lot 8: Lubricant Gear MP 80W/90					
Product Name		Coastal Premium EP Gear Oil		CP M/P Gear Oil 80 W90	Total Transmission MDL NA
1	1. Lubricant Gear MP 80W/90 bulk	\$8.14 / \$4,070	No Bid	\$10.43 / \$5,215	\$7.12 / \$3,560
2	2. Lubricant Gear MP 80W/90 55 gal	\$521 / \$7,815	No Bid	\$556 / \$8,340	\$413.60 / \$6,204
Lot 8 Total		\$11,885 (1S)	No Bid	\$13,555 (4)	\$9,764 (1P)
Lot 9: Transmission & Drive Train Oils					
Product name		76 HT/4 TO-4 30	Amalie Amatran	Conoco Phillips HT/4	Total Dynatrans AC
1	1. TDIO 55 gal	\$482.55 / \$7,238.25	\$657.15 / \$9,857.25	\$506 / \$7,590	\$576.40 / \$8,646
Lot 9 Total		\$7,238.25 (1S)	\$9,857.25 (2)	\$7,590 (2)	\$8,646 (2)
LOT 10: Mineral Spirits					
Product Name		Southeastern Chemical MS	Whitaker 142 Flash M/S	Mineral Spirits	Whitaker Regular MS
1	1. Mineral Spirits 55 gal	\$340 / \$3,400	\$367.95 / \$3,679.50	\$381.70 / \$3,817	\$309.99 / \$3,099.90
Lot 10 Total		\$ 3,400 (2)	\$ 3,679.50 (2)	\$3,817 (2)	\$3,099.90 (1S)

AWARD RECOMMENDATION

	Item / BIDDER	Flamingo Oil	Burck Oil CO	Tropic Oil CO	Palmdale Oil
	LOT 11 Diesel Exhaust Fluid				
Product Name		Blue DEF	Kost DEF		Blue Sky DEF
	1. Diesel Exhaust Fluid	\$4.11 / \$369.90	\$3.95 / \$355.50	No Bid	\$4.99 / \$449.10
Lot 11 Total		\$ 369.90 (2)	\$ 355.50 (1P)	No Bid	\$ 449.10 (2)

	Item / BIDDER	Port Consolidated	Como Oil CO	BV Oil	Florida Detroit Diesel
	LOT 1 Engine Oil				
Product Name		Chevron URSA	Cam 2 International	Amalie Ultimate	
Group 1A	1. SAE 15W40	\$7.69 / \$92,280	\$8.15 / \$97,800	\$7.05 / \$84,600	No Bid
	2. SAE 15W40	\$453.75 / \$9,075	\$466.41 / \$9,328.20	\$449 / \$8,980	No Bid
Group 1A Total		\$101,355 (2)	\$107,128.20 (2)	\$ 93,580 (2)	No Bid
Product Name		Valvoline Nextgen			
Group 1B	1. SAE 15W40 Re-Refined bulk	\$8.95 / \$107,400	No Bid	No Bid	No Bid
	2. SAE 15W40 Re-Refined 55 gal	\$542.25 / \$10,845	No Bid	No Bid	No Bid
Group 1B Total		\$118,245 (2)	No Bid	No Bid	
	LOT 2 Hydraulic Oil				
Product Name		Chevron AW 68 & Rando	Cam 2 International	Amalie All Weather	
Group 2A	1. HO AW68 bulk	\$6.06 / \$72,720	\$6.62 / \$79,440	\$ 6.08 / \$72,960	No Bid
	2. HO AW68 55 gal	\$382.25 / \$7,645	\$382.29 / \$7,645.80	\$ 384 / \$7,680	No Bid
	3. HO AW100 bulk	\$6.65 / \$665	\$6.92 / \$692	\$ 7.15 / \$715	No Bid
	4. HO AW100 55 gal	\$404.25 / \$2,021.25	\$398.47 / \$1,992.35	\$ 479 / \$2,395	No Bid
Group 2A Total		\$83,051.25 (2)	\$89,770.15 (2)	\$83,750 (2)	No Bid

AWARD RECOMMENDATION

Product Name	Item / BIDDER	Port Consolidated	Como Oil CO	BV Oil	Florida Detroit Diesel
Group 2B	1. HO AW68 Re-Refined bulk	No Bid	No Bid	No Bid	No Bid
	2. HO AW68 Re-Refined 55 gal	No Bid	No Bid	No Bid	No Bid
	3. HO AW100 Re-Refined bulk	No Bid	No Bid	No Bid	No Bid
	4. HO AW100 Re-Refined 55 gal	No Bid	No Bid	No Bid	No Bid
Group 2B Total					
LOT 3 Universal Tractor Fluid					
Product Name		Chevron THF 1000	Cam 2 International	Amalie All Trac 245	
Group 3A	1. Tractor Fluid	\$7.69 / \$15,380	\$7.48 / \$14,960	\$7.70 / \$15,400	No Bid
	2. Tractor Fluid	\$453.50 / \$15,872.50	\$429.53 / \$15,033.55	\$565 / \$19,775	No Bid
Group A Total		\$ 31,252.50 (2)	\$ 29,993.55 (2)	\$35,175 (2)	No Bid
Product Name					
Group 3B	1. Tractor Fluid Re-Refined bulk	No Bid	No Bid	No Bid	No Bid
	2. Tractor Fluid Re-Refined 55 gal	No Bid	No Bid	No Bid	No Bid
Group 3B Total					
LOT 4 Grease					
Product Name		Chevron Delo Moly		Amalie Pro Tac 5%	
Group 4A	4. 400 lb Drums	\$1,236 / \$24,720	No Bid	\$940 / \$18,800	No Bid
	5. 120 lb Kegs	\$457.05 / \$29,708.25	No Bid	\$ 365 / \$23,725	No Bid
	6. 14 oz Tubes	\$ 35.91 / \$89,775	No Bid	\$ 2.75 / \$6,875	No Bid
Group 4A Total		\$ 144,203.25	No Bid	\$ 49,400	No Bid
Product Name			Cam 2 International	Amalie MP EP 2	
Group 4B	1. 14 oz Tubes	\$24.95 / \$2,495	\$2.07 / \$2,070	\$1.90 / \$1,900	No Bid
Lot 44 Total		\$ 2,495	\$ 2,070	\$ 1,900	No Bid
Lot 4(A-B) Total		\$146,698.25 (2)	(5)	\$51,300(2)	No Bid

AWARD RECOMMENDATION

	Item / BIDDER	Port Consolidated	Como Oil CO	BV Oil	Florida Detroit Diesel
	LOT 5 Antifreeze-Coolant				
Product Name	Prime AF 50 / 50	No Bid		CAM 2 50/50 AF	
1	1. 50/50 mix 55 gal Drums	\$293.65 / \$19,087.25	No Bid	\$407 / \$26,455	No Bid
Lot 5 Total	\$ 19,087.25 (2)	No Bid		\$ 26,455 (2)	No Bid
	LOT 6 Automatic Transmission Fluid				
Product Name	Chevron MD 3	Chevron HD 389		Shell Spirax ATF 389	Allison Transynd
1	1. Transmission Fluid 55 gal Drums	\$406.45 / \$10,161.25	\$1,239.23 / \$30,980.75	\$899 / \$22,475	\$1,642.74 / \$41,068.50
Lot 6 Total	\$ 10,161.25 (6)	\$30,980.75 (2)		\$22,475 (2)	\$41,068.50 (2)
	Lot 7 Texaco Regal				
Product Name	Chevron Regal R & O			Amalie R & DEP 100	
1	1. R & O 100 Oil 55 gal Drums	\$759.81 / \$18,995.25	No Bid	\$521 / \$13,025	No Bid
Lot 7 Total	\$18,995.25 (2)			\$13,025 (2)	No Bid
	Lot 8 Lubricant Gear MP 80W/90				
Product Name	Chevron RPM 80W/90	Cam 2 International		Amalie MP GL-5	
1	1. Lubricant Gear MP 80W/90 bulk	\$13.95 / \$6,975	\$10.35 / \$5,175	\$8.35 / \$4,175	No Bid
2	2. Lubricant Gear MP 80W/90 55 gal	\$ 767.20 / \$ 11,508	\$569.25 / \$8,538.75	\$549 / \$8,235	No Bid
Lot 8 Total	\$ 18,483 (2)	\$13,713.75 (2)		\$12,410 (2)	No Bid
	Lot 9 Transmission & Drive Train Oils				
Product name	Chevron Drive Train	Cam 2 International		Amalie Amatran	
1	1. TDTO 55 gal	\$439 / \$6,585	\$587.53 / \$8,812.95	\$694 / \$10,410	No Bid
Lot 9 Total	\$6,585 (1P)	\$8,812.95 (2)		\$10,410 (2)	No Bid
	LOT 10 Mineral Spirits				
Product Name	Interstate Chem- Regular			Cam 2 MS	
1	1. Mineral Spirits 55 gal	\$305 / \$3,050	No Bid	\$525 / \$5,250	No Bid
Lot 10 Total	\$3,050 (1P)			\$5250 (2)	

AWARD RECOMMENDATION

Item / BIDDER	Port Consolidated	Como Oil CO	BV Oil	Florida Detroit Diesel
LOT 11 Diesel Exhaust Fluid				
Product Name	Blue Sky DEF	Cam 2 International DEF	Warren DEF	Old World Industries
1. Diesel Exhaust Fluid	\$4.09 / \$368.10	\$4.28 / \$385.20	/ \$1,260	\$4.75 / \$427.50
Lot 11 Total	\$ 368.10 (1S)	\$ 385.20 (2)	\$ 1,260 (2)	\$ 427.50 (2)

***** Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late. *****

KEY (S) FOR RECOMMENDATION:

- (1P) Recommended award to lowest responsive bidder(s) meeting specifications as Primary Awardee
- (1S) Recommend award to next lowest responsive bidder(s) meeting specifications as Secondary Awardee
- (2) NO award, not "lowest" responsive responsible bidder
- (3) Reject Bid. Item does not meet specifications
- (4) Reject Bid. Vendor failed to initial corrections per General Condition No. 1 Execution of Bid.
- (5) Reject Bid. Vendor failed to bid on every item in the particular lot for which the Bidder submits a bid in Order to have a bid considered.
- (6) Reject Bid. Product bid is not on the approved Allison Transmission list.

SUMMARY OF AWARD:

	Primary	Secondary
Lot 1	Burck Oil Co.	Flamingo Oil
Lot 2	Burck Oil Co.	Flamingo Oil
Lot 3	Burck Oil CO.	Flamingo Oil
Lot 4	Palmdale Oil	Burck Oil
Lot 5	Burck Oil Co.	Tropic Oil Co.
Lot 6	Burck Oil Co.	Tropic Oil Co.
Lot 7	Palmdale Oil	Tropic Oil Co.
Lot 8	Palmdale Oil	Flamingo Oil
Lot 9	Port Consolidated	Flamingo Oil
Lot 10	Port Consolidated	Palmdale Oil
Lot 11	Burck Oil Co.	Port Consolidated